

Athens Your Next Meeting Destination





ATHENS
DEVELOPMENT
AND
DESTINATION
MANAGEMENT
AGENCY
(ADDMA)

PRESIDENT

Alexia Evert

CEO

Evangelos Vlachos

HEAD OF STRATEGY

Alexia Panagiotopoulou

HEAD OF COMMUNICATIONS

Despina Trivolis

DIRECTOR, THIS IS ATHENS

Evita Kalogiorga

CONTACT

7 Filellinon Str, Syntagma, 105 57 Athens, Greece

T. +30 210 33 12 002

F. +30 210 32 16 653

E. info@athenscvb.gr

www.thisisathens.org www.thisisathens.org/acvb www.develop.thisisathens.org



Dear friends,

Athens has a unique place in the world. Our city is a capital of global culture that has sparked curiosity and wonder for thousands of years. Millions of people visit Athens every year to walk amongst some of the world's most important and enduring symbols of humanity. Our ideals continue to spread beyond our borders thanks to fast travel connections and new data streams.

Visionary thinking is in our cultural DNA. We are home to **vibrant academic and start-up ecosystems** in life sciences, shipping, culture, and tourism technology. Our **privileged geographical location** at the crossroads of three continents as well as our award-winning airport offer easy access to the city and its urban vibe as well as direct connections to the **fastest growing markets in the world**.

Now more than ever, Athens is a catalyst for commerce and a center of learning. We are a **hub of knowledge** and **innovation** that is leading impactful conversations across the Mediterranean.

As Mayor of Athens, I am pleased to report that the City of Athens is strong as ever, and becoming more dynamic and competitive every day. As a city, we're working to protect our cultural heritage and ensure sustainable growth. We have launched a transformative strategy to revitalize every neighborhood, meeting venue, and cultural institution in Athens. We are embracing **sustainability** as part of our daily life and investing in new **resilient** infrastructure including the first new parks in generations, green corridors, and bike paths.

Our unique mix of advantages has made Athens one of the most attractive global congress destinations. We invite you to come to Athens to **share innovative ideas** and explore **business opportunities** while enjoying the sun, sand, and sea along the **Athens Riviera**.

The meetings, incentives, conferences, and exhibitions that we host in Athens are a core focus for the local tourism industry and a strategic priority for the City of Athens. When you partner with the **This is Athens Convention & Visitors Bureau**, you will enjoy my full support and the backing of our whole team. They are committed to providing professional assistance and tailor-made solutions to ensure the success of your event.

We look forward to welcoming you to Athens!

Kostas Bakoyannis

Mayor of Athens

Why Athens?

Searching for the perfect stage for your next conference or business event? What could be a better fit than **the city that gave birth to symposia**? Those hospitable gatherings of the mind where **innovative ideas** were traded by ancient thinkers and **memorable experiences** were shared.

As a historic world capital and vibrant knowledge hub, the innate spirit of **Plato's Symposium** still burns brightly in Athens today, making for spirited and fruitful international meetings and exciting events.

Athens has built upon its proud intellectual legacy to emerge as an agile modern city with a forward thinking heritage that delivers a safe, resilient, sustainable and socially responsible destination for residents and visitors alike. When it comes to laying out the welcome mat for conferences, forums and corporate events, you'll struggle to find a better, all-round star performer than Athens. Here's why:

Strategically located at the crossroads of Europe, Africa and Asia, and with an award-winning and constantly-expanding Athens International Airport, Athens is where the world meets.

In Athens, **four millennia** of recorded history, **80+ world-famous sites, and 2 UNESCO marvels** mingle up close with a vibrant contemporary life in a beguiling mix of classical and cutting-edge, urban and seaside. Outdoor cinemas, ancient stone theatres, cultural events and rooftop bars swirl around the Parthenon. The prized **Mediterranean cuisine** weaves its way into a fresh gastronomic scene that will delight you.

Our range of venues is as multifaceted as the city itself: **historic landmarks** and **ultra modern spaces** with top-range meeting facilities; dramatic seaside locations; scenic sites for unforgettable **open air events**. Enhancing the quality and scope of the visitor experience, leading international **hotel chains and boutique brands** are investing vigorously in Athens.

As the home of **Plato's Academy**, a strong **academic and research ecosystem** comes second-nature to Athens. So too does our instinctive flair for life sciences, shipping, culture and tourism. Looking to the future, the unshakeable Athenian entrepreneurial spirit is shaping a flourishing **startup community** with global roots.

Our **blue skies** and warm-hearted locals will charm you. The city emerges amid a **50 km coastline of 20 blue flag beaches and 11 marinas**, and a mountainous terrain of stunning natural landscapes. The famous Greek islands, lush vineyards and unique heritage sites are all just a short sail or drive away.

Creating and sharing ideas; living each experience to the fullest – this has always been the Athenian way. Follow in the footsteps of **Socrates, Aristotle and Plato** by planning your next meeting of the minds in Athens.

Athens in Numbers

years of continuous history



Hotels Attica

Hotels Athens

16.299 rooms

At the crossroads of

continents

Connected to

66 destinations worldwide 54 countries





Access to 50 islands from the 3 main ports of Attica, including the 2nd largest port in the Mediterranean, Piraeus

4M+ inhabitants



6M+ visitors



museums

4km of archaeological park spreading across the city centre

3.400





in the world*

international association meetings



total meeting capacity











19°C

average temperature





50km

of coastline in less than 20 minutes from the city centre





Cultural DNA



80+ World-famous museums and **2 UNESCO sites** go hand in hand with a vibrant contemporary cultural life. With more than **four millennia** of recorded history and an abundance of sites, museums and locations, Athens is a city where one can see history unfold before their eyes.

Resilient & Sustainable



Athens is an example of shared spirit, resilience and successful crisis management. The City of Athens has been reviving landmarks, boosting entrepreneurship and implementing a successful social inclusion strategy, in tandem with developing and implementing a strategic plan to build a safe, resilient and sustainable destination.

Meeting Facilities



Athens boasts a variety of **unique locations** tailored to every need: from **historical sites** to **modern landmark masterpieces** and from **urban venues to seaside locations** on the Athens Riviera.

Accommodation



Athens and the greater Athens region offer a total of over **33k rooms in 675 hotels**. The hotel sector is continuously developing, with new hotels, renovations and new international chains investing in Athens.

Athens Riviera



Just a **20-minute ride** away from downtown Athens, the Athens Riviera is like dipping your toes into the Greek island lifestyle. Athens is the only European capital with a coastline of more than 50km, adorned with **20 Blue Flag beaches and 11 marinas**.

Prized Gastronomy



Famous for its renowned **Mediterranean cuisine**, Athens offers an outstanding gastronomic scene. Its contemporary urban vibe caters to every appetite and style. From **traditional street food** souvlaki to modern Greek cuisine and **awarded Michelin restaurants**.

Strategic Location



Athens' privileged geographical location at the crossroads of three continents -Europe, Africa and Asia- offers easy access for delegates.

Knowledge &



Athens is home to 11 Universities. including the National Technical University of Athens, one of the most recognized institutions globally. There are 54 faculties, 109 departments and 21 research centers. €96M were invested in 2019 in Greek startups through the EquiFund apparatus. 301 companies have benefited from a total of €2.4B of investments in innovation.

Experiences



Athens guarantees authentic experiences connected to its heritage, present and future. From rich cultural immersions such as philosophy walks and workshops on pottery or ancient Greek sandals to exploring the lively urban neighbourhoods, the cool shopping and design scene, and electric nightlife.

Connectivity



The multi-awarded Athens International Airport (AIA) "Eleftherios Venizelos", is one of the fastest-growing airports globally. It is connected to all major cities at competitive prices while constantly enriching its network with new carriers and destinations.

> operating scheduled services out of Athens (of which 19 low cost)

166 destinations operated (of which 109 int'l)

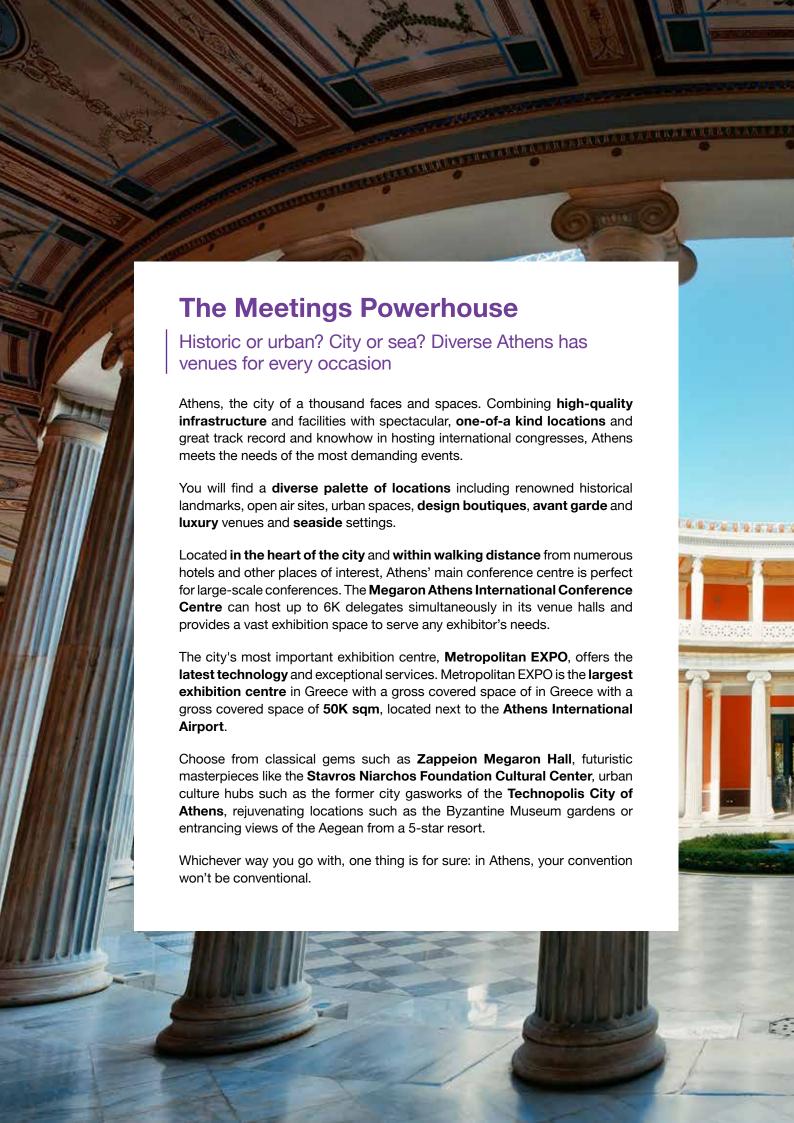
countries connected to Athens

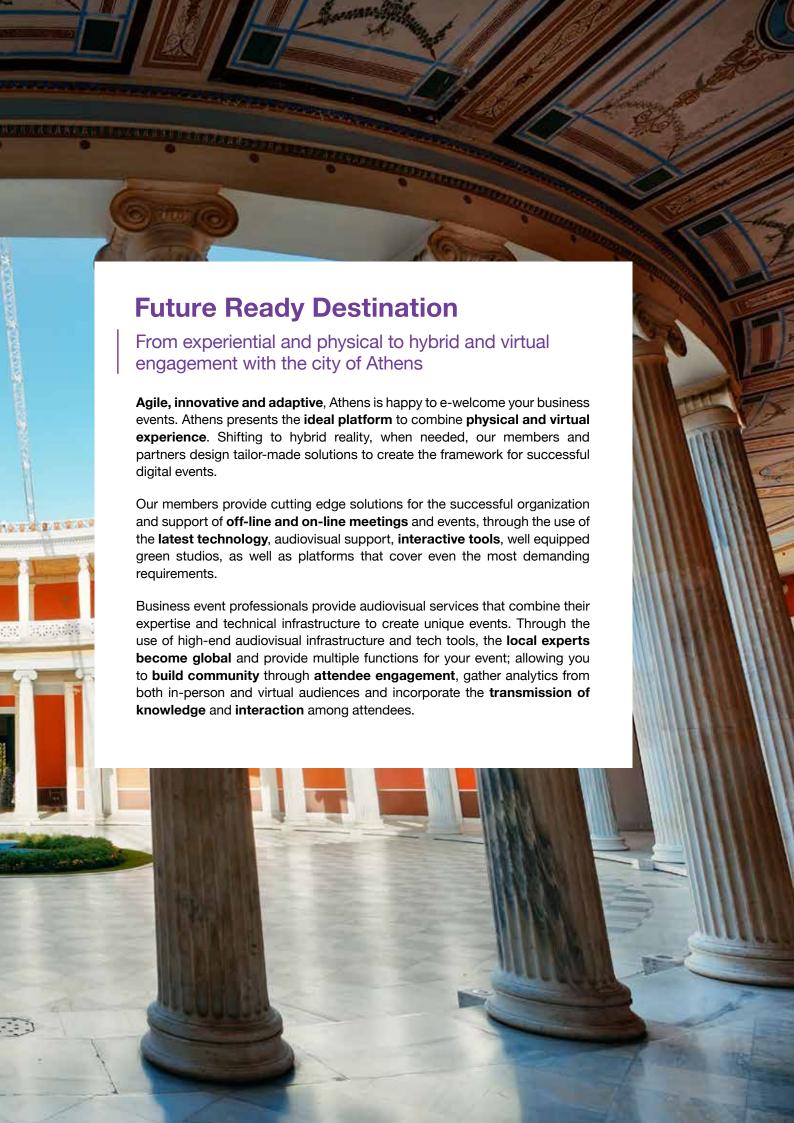
2,158 weekly frequencies

A Sunny **Disposition**



You can't make light of the Athenian sun! With an average daylight of 8-9 hours, a much-envied climate and incredible blue skies, Athens will entice you with both its weather and warm-hearted locals.





An Accommodating City

In Athens, hospitality isn't just an industry; it is a lifestyle. You will find **state-of-the-art conference hotels** with excellent meeting facilities, design boutique hotels, classical architectural jewels with **dashing views of the Acropolis** and luxury **seaside resorts** to enjoy pampering and rejuvenation by the Aegean.

The hotel sector is continuously developing, with fresh hotels, renovations and new international chains investing in Athens. During the 3rd quarter of 2020 alone, 8 new hotel units opened their doors, adding 375+ rooms to the Athenian hotel supply. By the end of 2021, a further 9 hotel investments are expected to add 490+ rooms.

UNITS

ATHENS ATTICA ARGOSARONIC

675

38 are 5* hotels & **127** are 4*hotels

CENTRAL ATHENS
257

21 are 5* hotels & **59** are 4*hotels

ROOMS

ATHENS ATTICA ARGOSARONIC

33,117

central athens 16,299

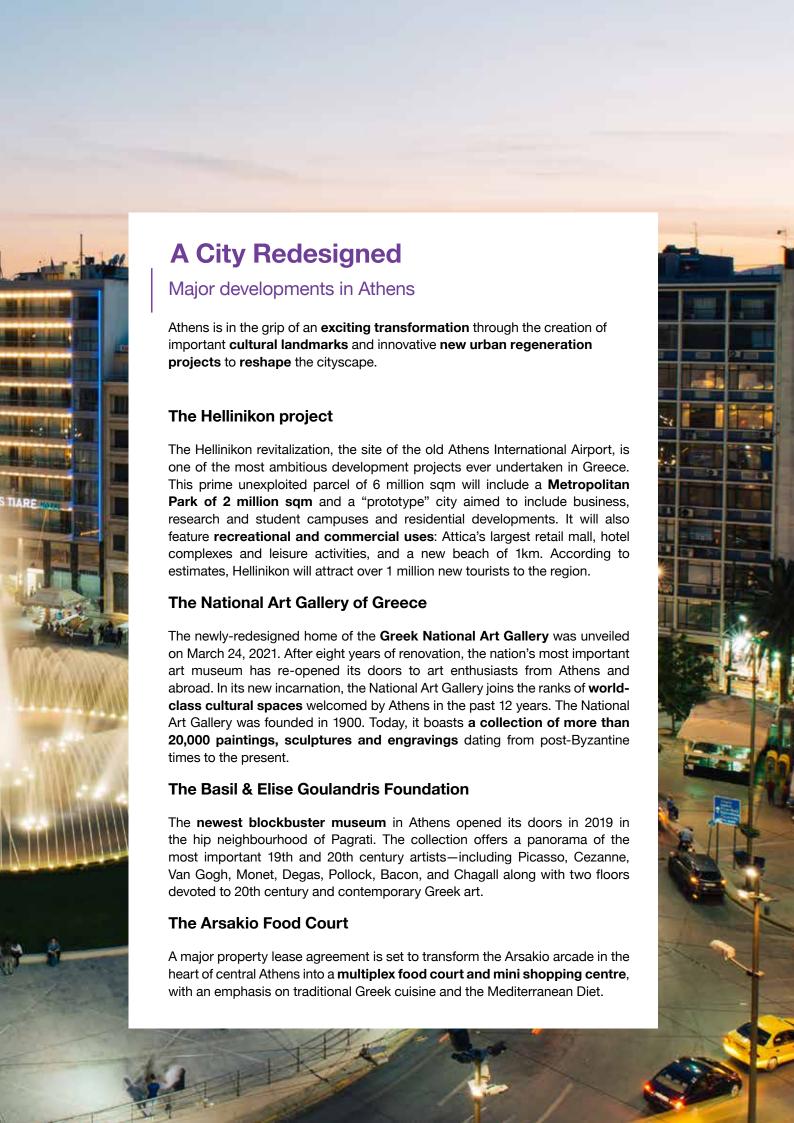




Athens, An Innovative City

In 2018, Athens was crowned the **European Capital of Innovation** by the European Commission. This is an annual prize awarded to the European city that has demonstrated the ability to harness innovation to improve the lives of its citizens. By prioritising innovation, the City of Athens has helped the local community bring about change and open up to the world. Some of the city innovations include:

- The POLIS² project to revitalise abandoned buildings through small grants to residents, small enterprises, creative communities and other civil society groups, bringing life to all corners of Athens.
- The renovation of the Kypseli Public Market, a 90-year old historical building, with active support of Athens' citizens aspires to create a new social entrepreneurship market hosting exhibitions, workshops, theatre shows and other initiatives.
- Transforming the Serafio Complex into a popular community playground and novel events space, hosting enterprises like the Athens Digital Lab, the Open Schools initiative and the Athens Makerspace following a joint decision by the municipality and the local community.
- The Curing the Limbo initiative gives refugees and migrants the possibility to connect with other residents in order to learn the language, develop new skills, find employment opportunities, and engage in active citizenship.
- The Digital Council unites companies and educational institutions to offer training on digital literacy and civic technology, as well as flagging sustainable innovations like smart recycling bins.
- The 'This is Athens' campaign invited local volunteers to talk about the city's present and past to some of the record 5 million tourists who visited Athens in 2017.
- The City of Athens fosters innovation by creating the first municipal early stage tech incubator, Athens Digital Lab City of Athens, a research and development lab for "smart cities" digital solutions. It supports the development and maturation of applications addressing the real needs of the city, upgrades the life quality of Athenians and visitors and enhances the digital transformation of the city.
- The Athens Makerspace of the City of Athens, equipped with digital tools and machines such as laser cutters, printers, CNC router etc., offers free services and training seminars in the field of digital design and construction.
- Based in the world's cradle of democracy, theater and storytelling, the Athens
 Film Office provides an array of free services to facilitate any production needs with the basic aim of transforming Athens into a Film Friendly City.



Knowledge & Innovation Ecosystem

The intangible value of Athens

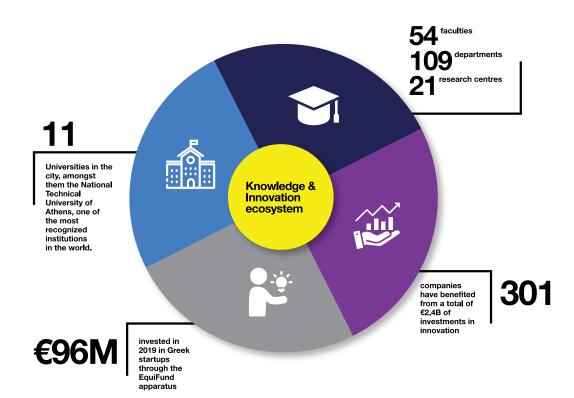
Athens is a **dynamic knowledge ecosystem** with valuable intellectual capital in predominant areas of expertise that add value to events by connecting to specific **clusters of academics, researchers and/or businesses**. Athens is home to globally-rated research centres and R&D departments as well as to a significant pool of industries involved in these 5 world-leading **clusters of excellence**: 1. Mobility, Logistics and Shipping, 2. Agri-food and Nutrition, 3. Blue Economy & Circular Economy, 4. Health, Health Tourism and Pharma, 5. Culture and Heritage.

Athens has always had an entrepreneurial spirit. The digital economy, and a more flexible business landscape, have created a thriving startup scene. Athens offers a **highly skilled** and competitive workforce - graduates from **Athens' world-class universities** who combine global experience with an entrepreneurial mindset. With remote work now the new norm, Athens emerges as **a digital nomad hub**, widening the pool of talent and the overall performance of the startup ecosystem.

2020 has been a remarkably positive year for the **Greek startup ecosystem.** Despite the global pandemic, Greek tech companies managed not only to survive but to thrive. Greece rose nine places in the **Global Competitiveness Ranking** of the Global Competitiveness Yearbook of the Swiss Institute for Management Development (IMD*). Greece's competitive ranking in **2020 increased significantly** and is up to the 49th place among 63 economies, from 58th in 2019. Greece has improved its position in the following indicators: **Technology, Talent and Future Readiness**.

The offering of a large amount of funding for startups has **boosted entrepreneurship** and **encouraged investments** in the country, mostly in the R&D field. First insights from 2021 prove that **Greek Tech is booming** and that the Greek startup ecosystem never looked more robust, elevating Greece as an **increasingly viable world player**.

^{*}Source: IMD World Competitiveness Ranking 2020





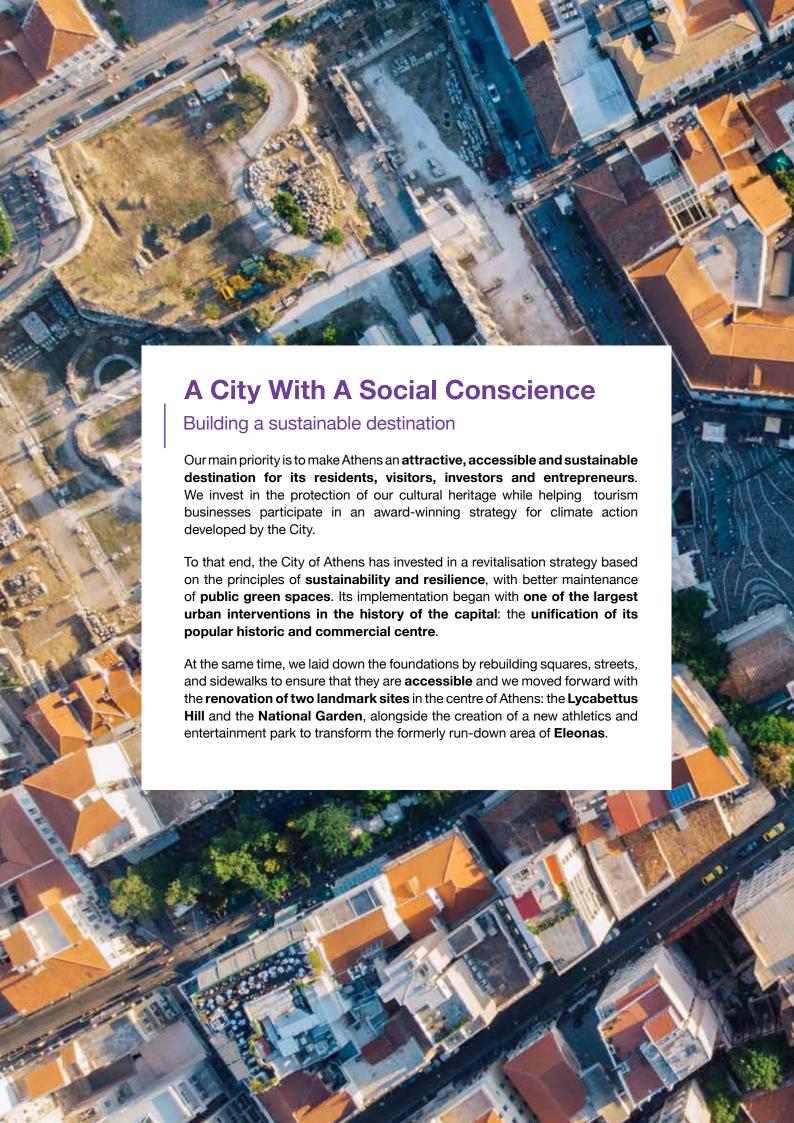
in Greece and abroad, attracting numerous international conferences. Every time an international congress is organized in Athens, participation peaks!

This is Athens-Convention & Visitors Bureau's Ambassador Program connects the meetings industry, business, professional and knowledge leaders and authorities to create a shared strategic vision for the development of Athens. Our Ambassadors Program builds close cooperation with universities, research centres and professionals in order to encourage all parties to contribute toward highlighting the intangible asset of the city.

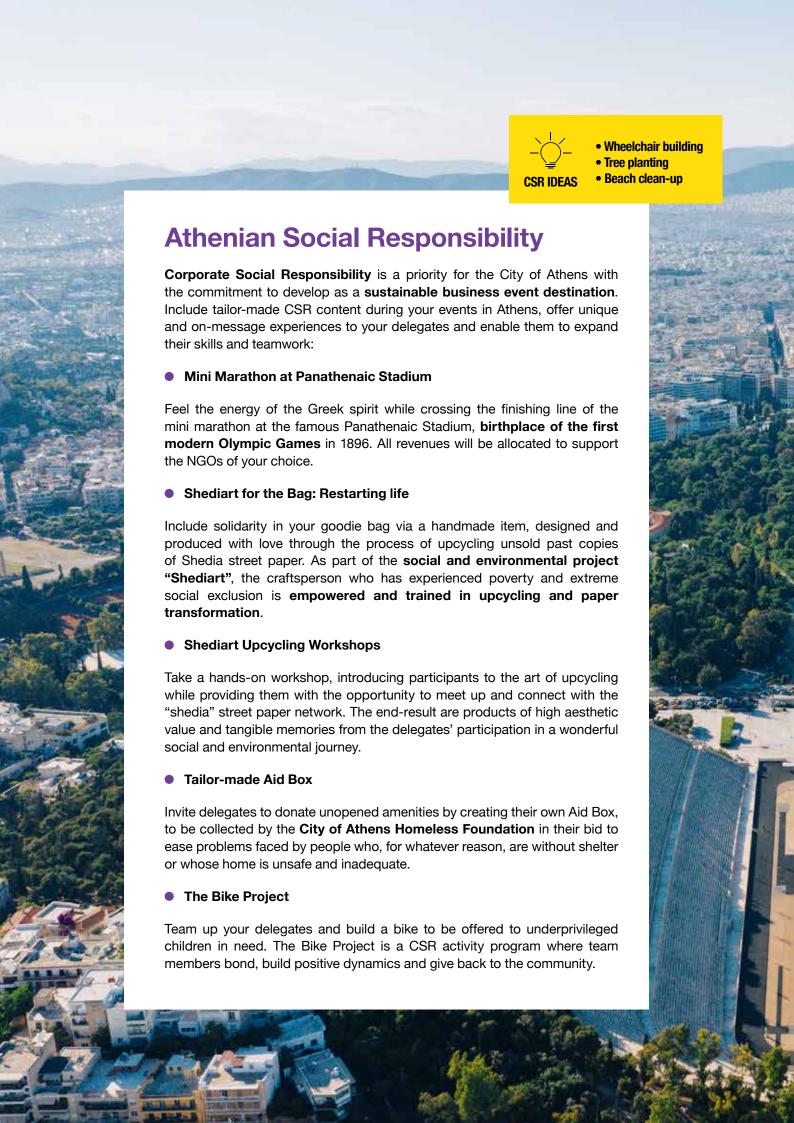
Our Ambassadors come from a broad range of backgrounds: academic professionals, scientists and researchers, doctors and healthcare professionals, government officials, business leaders and key influencers.

This is Athens-ACVB Ambassadors Program offers a wide variety of services to Ambassadors, such as:

- Institutional support with local government, institutions, ministries etc
- Bidding documentation preparation and/or funding
- Event and bid marketing support
- Site inspections
- City promotional material
- Consulting on the city's infrastructure
- Referrals on subcontractors (PCOs, DMCs, Audiovisual Companies etc)









Experiences To Blow Your Mind

Athens is a city that will **surprise**, **delight and inspire** your delegates. You will be able to offer them **cultural**, **gastronomical**, **rejuvenating experiences** wrapped around a **Mediterranean feeling** that's impossible to forget. Here, business and pleasure are closer than you think.

Cultural DNA

Athens, the 2.500 year old historical capital of Europe, has always been a trailblazer. Some of humanity's most exciting ideas were born here. Its exceptional past is coupled with a dynamic contemporary culture. Athens guarantees **authentic** experiences bonded to its heritage, present and future.

Historic Pathways



- Ancient Greek pottery & sandals workshop
- Syrtaki lesson
- Greek Mythology themed night

The sacred rock of the Acropolis and the Acropolis Museum

Athens' most famous icon is compulsory for your delegates, no further discussion! Next on the list is the world-class Acropolis Museum that perfectly complements this monumental UNESCO World Heritage Site and also offers an amazing setting for one of your events.

The Neighbourhood of the Gods

Arrange a tour for your guests around the **scenic lanes of Plaka** - Athens' enchanting Neighbourhood of the Gods, cradling the Acropolis. Plaka's neoclassical mansions, courtyard cafes, the **cycladic district of Anafiotika** and the **Byzantine chapels** are a picturesque heaven in the heart of the city.

The culture crawl











- This is Athens-With a Local tour
- Street art/ Greek designers/ architecture tour
- National Observatory experience

Contemporary Culture

In Athens, you will definitely **mix business with pleasure**. The city is your playground, filled with cultural, relaxing or vibrant ways to enjoy the **enviable climate** and **upbeat energy**. Plus, there are some experiences you can only find in Athens!

An Athenian performance

Your delegates will get to experience **open-air gigs or theatrical shows** at one of Athens' cracking **outdoor venues**. Choosing from mighty **Roman amphitheatres** beneath the Parthenon (the Odeon of Herodes Atticus), electric **urban hubs** like Technopolis City of Athens, or **summery seaside stages**.

A movie under the stars

Summer spells **open-air cinema** for Athenians. Encourage your delegates to join the locals by catching a screening at one of the city's romantic outdoor cinemas (a few also offer heady **Acropolis views**, along with the roaming cats).

A knockout sunset

The perfect way to end a day of meetings is to catch an epic Athenian sunset at the city's classic lookout, **Lycabettus Hill**. You can even arrange a **cocktail** for your delegates at one of the many buzzy **rooftop bars** or luxury **boutique hotels** downtown.

That Mediterranean Glow

Athens is a **Mediterranean city** with the friendliness of a village at heart, forged from the **Athenian sun and people**, the **food**, the resort-style **coastline** and our beautiful **nearby islands**. Your event in Athens will be infused with a distinct **Mediterranean flavour**.

Gastronomy

ACTIVITY IDEAS

- Greek feast experience
- Grape & olive harvesting
- Olive oil production

Gastronomical Athens

Athens' outstanding gastronomic scene is a treat for the senses. Your guests will enjoy a plethora of flavours from the **world-famous Mediterranean cuisine** to **exotic street eats**, and from designer **delis** to fine **seaside dining** and modern **Michelin-starred** hotspots (paired with million-dollar Acropolis views).

Authentic Greek flavours

While in Athens, your delegates will enjoy the finest **Greek PDO products**. Arrange for a tour at a typical food market like Varvakios Agora for them to sample local tastes, a group cooking class at a traditional deli or a visit to an idyllic Greek farm for a unique farm-to-fork feast.

New wines from ancient vines

Athens is the only European capital where **vineyards and wineries** lie within a cork's throw of the city centre. A wine and gastronomy tour at a local winery at one of the world's oldest grapevine plantations can be the perfect get-away for your delegates in between sessions.









The Sunniest of Welcomes

With an average **300 days of sunshine a year**, Athens is warm and welcoming; and that goes for the locals too. Greeks, known for their 'filoxenia' (their hospitality), will greet you with a smile and an invitation to join the fun. Most locals speak English fluently (often other languages too). Athens is one of the **safest**, most **affordable** European capitals and moreover the best things in life – sun, sea, and good company – come free.

Athens Riviera

It takes less than **20 minutes** to get from the vibrant Athenian city-centre to the glittering Athenian coastline, offering the chance to **unwind and rejuvenate** in the perfect playground for team-bonding activities.

Just a beach away

Where else can you swim, enjoy your favourite water sport or savor fresh fish right by the water between meetings? Athens is the only **European capital** with a dazzling **50km coastline of 20 blue flag beaches** (that's a fun fact your guests will love).

Sunset date with Poseidon

Want to bewitch your guests? Treat them to a **majestic sundown** at **the ancient temple of Poseidon**; an experience to rival the world-famous sunsets of Santorini. Magical views will also be yours for the taking on the drive along the photogenic Athens Riviera coast down to Cape Sounion.

Greek island magic

Athens has a wealth of idyllic **Greek islands on its doorstep**. That is what pre/post-meeting fun dreams are made of. Your guests can **hop on a ferry** for a day, weekend or a longer escape - or rent a boat and set sail from one of the 11 marinas along the Athenian coast.



Revive And Thrive

Aside from the Athenian Riviera, Athens has an enticing range of options for **pre/post-meeting activities** to awaken body and soul - either in the vibrant **city centre** or in the tranquil **mountains** above.

The ancient Greek ideal of "healthy body, healthy mind"

Elevate your delegates' spirits with a spot of exercise. Organise a Mini Marathon or a classic Olympic Games Workout in the Panathenaic stadium (home of the first modern-day Olympic Games), a yoga class at the National Garden, a meditation workshop on the Hill of Muses or a kayak race on the Canal of the Stavros Niarchos Foundation Cultural Centre.

The authentic way of running

Probably one of the most memorable moments for your team to share: a race through history at the **Athens Authentic Marathon**. The world-famous event makes for an unforgettable encounter with Athens - whether one competes themselves or watches the runners cross the finish line at the Panathenaic stadium.

A mountain hike

Have your delegates discover the greener side of Athens with an invigorating trek on verdant Mount Parnitha in the **Parnitha National Park** (there are mountain bike trails for thrill seekers). Include a leisure stroll through the **historic grounds of Tatoi**, the former Royal Palace, in the excursion.

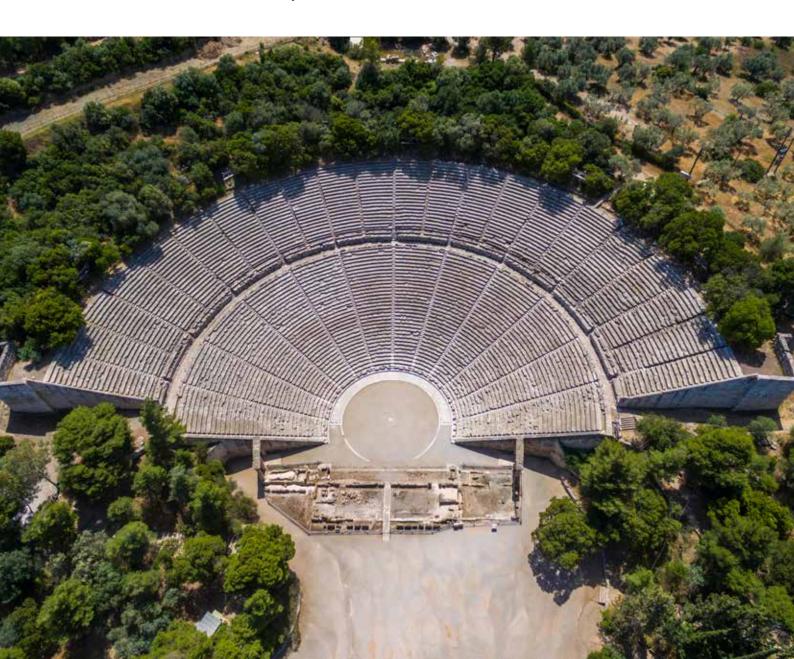
Pamper your guests

Add some indulgence to business. Have your guests recharge at the **thermal lake of Vouliagmeni**, relax with luxe spa treatments based on ancient Greek remedies at a five-star spa resort on the **Athens Riviera** or offer them a healing steam experience at an **authentic hammam** in the **city's historic quarter**.

One Day Adventures

If you want to go the extra mile- literally- for your guests, there are plenty **magnificent sights** well worth leaving town for - within easy reach by car, bus or train. To name a few:

- The captivating, other-worldly beauty of ancient Delphi and its enigmatic Oracle, once considered the centre of the known world.
- The astonishing acoustics of the Ancient Theatre of Epidaurus, hosting the infamous Athens & Epidaurus Festival every summer; and the Sanctuary of Asclepius where people once flocked in search of a holy cure from the God of Healing.
- One of Greece's oldest surviving monuments, the Temple of Apollo (around 560BC), at the site of Ancient Corinth, gateway to the Peloponnese; then marvel at the modern ships slipping through the inconceivably narrow Corinth Canal.



This is Athens-Convention & Visitors Bureau

Who we are

This is Athens – Convention & Visitors Bureau was established in April 2008 to represent Athens in the global MICE market. Today we are part of the **Athens Development and Destination Management Agency**, a public company created by the City of Athens to compete **for international tourism**, **investment**, **and talent**. Our **membership network** represents more than 100 of the largest tourism enterprises in Athens. In 2018, our collaborative work earned recognition as **Europe's Leading City Tourist Board** at the **World Travel Awards**.

This is Athens is the global brand promoting the city as a destination for leisure tourism, conferences, events, and education. We utilize B2B marketing channels and initiatives to **develop local and international collaborations**, and we work to identify opportunities for new thematic tourism products such as yachting, religious tourism, and athletics.

Our strategy is to invest in **partnerships** with the **local conference and meetings industry** and to **provide support for local and international tourism professionals**. Our mission is to extend the tourism season in Athens beyond the summer months by increasing the number of visitors, conferences and events scheduled during the autumn and winter months. With the support of our network, we are adding hours and days to the average visitor stay in Athens while increasing the revenue earned from each trip.

What we do

The core pillars of our work include:

- Bid for conferences and events on behalf of the City of Athens
- Institutional support for conference and event organizers
- Coordination of site inspections
- Provide expertise and knowhow about B2B activities in Athens
- Marketing and communications for the City of Athens through B2B channels, FAM trips, and by maintaining relationships with local and international press
- Roadshows and networking events serving international professionals

- Travel Trade Athens our signature annual B2B event for travel and meeting professionals
- Members Program our network of over 100 major tourism companies
- Ambassadors Program
- our network of academics,
 professionals, and associations that
 assist with attracting conferences
- Promote Athens at major international trade shows and events
- Member of global networks such as ICCA, ECM, UNWTO, GSTC and MPI







The City Of Athens Signature Annual Event

for travel & MICE professionals

Connecting selected top-notch international buyers with leading suppliers in the Greek tourism and MICE industry.

Organized by This is Athens-Convention & Visitors Bureau (ACVB) in cooperation with the European Association of Tour Operators (ETOA), and under all the necessary safety and security measures, Travel Trade Athens has tailored over 15,000 B2B meetings since 2013.

WHY ATTEND?

- Network with fellow decision-makers from across the world
- **Develop** first-hand business relationships with leading leisure and MICE suppliers in Athens and the rest of Greece
- Attend a set of pre-arranged B2B appointments based on your business and preferences
- Select between a variety of thematic fam trips and site inspections to attend

Travel Trade Athens offers a complete complimentary hosted buyers program that includes international transportation by air, accommodation and a memorable social program.

Register your interest to attend or be informed for the next event at www.traveltradeathens.gr



Socrates & Plato & Aristotle & You.







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